

HUBBARD COMMUNICATIONS OFFICE
Saint Hill Manor, East Grinstead, Sussex

HCO POLICY LETTER OF 28 SEPTEMBER 1979
ISSUE VIII

Remimeo
All Orgs
All Execs
Tech Sec
Qual Sec
Dist Sec
Treas Sec
FBO

VALUE OF SERVICE DELIVERED

AND YOUR ORG'S ALLOCATION

Each week the org takes as part of its allocation a percentage of the org's Value of Service Delivered. This VSD is made up of Tech, Qual and Division Six VSD and is only computed this way for use in determining the FP allocation.

The Allocation VSD, as it will be called, is very easily calculated. Because all service delivered in an org must first be paid for, no service may be started in any division without a yellow copy of the invoice showing payment (pink copy in SHs). At the end of each week Tech, Qual and Distrib are to add up the invoices of completed services for their division for that week to get their VSD. Any refunds requested are minused from the division's VSD for that week. If the request is later retracted through the person having been handled and the outness resulting in such a refund internally handled, this refund amount may be added back on the VSD in the week it has been handled.

These figures are then turned in to the Treasury Sec who adds them together to get the total Allocation VSD. This is the figure which is given to the FBO and which he uses in calculating the FP sum for the org. The FBO verifies this figure so original records must be available.

Nothing in this PL alters HCO PL 12 Nov 1976RA Revised 18 July 1979, STATISTIC CHANGE - TECH SEC STAT. The Tech Sec continues to calculate his stat of VSD exactly per this HCO PL and HCO PL 12 Nov 1976RA-1 Addition of 28 Sept 1979, STATISTIC CHANGE - ADDITION TECH SEC STAT, and this is still the stat reported on the OIC cable. The Allocation VSD is used solely for determining the org's FP allocation. The allocation system has been specially designed so the more VSD the org produces the more allocation it gets. It therefore is very worthwhile for all staff to ensure volume delivery as well as high income is occurring in their org as these two factors directly lead to more staff pay.

VSD penalties do apply on this new system as an org has no right delivering out-tech and has no right to accept money and not deliver anything.

BDCS:nc
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